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21 UNITED STATES DISTRICT COURT  
22 NORTHERN DISTRICT OF CALIFORNIA  
23 SAN FRANCISCO DIVISION

24 ORACLE AMERICA, INC.  
25 Plaintiff,  
26 v.  
27 GOOGLE INC.  
28 Defendant.

Case No. CV 10-03561 WHA  
**ORACLE'S RULE 59 MOTION FOR A  
NEW TRIAL**  
Date: August 18, 2016 at 8:00 a.m.  
Dept.: Courtroom 8, 19th Floor  
Judge: Honorable William Alsup

**NOTICE OF MOTION AND MOTION**

TO ALL PARTIES AND THEIR COUNSEL OF RECORD: PLEASE TAKE NOTICE that the following Rule 59 Motion for Judgment for a New Trial will be heard on August 18, 2016, at 8:00 a.m., or as soon thereafter as counsel may be heard, in Courtroom 8, 19th Floor of this Court, located at 450 Golden Gate Avenue, San Francisco, California, the Honorable William Alsup presiding.

Plaintiff Oracle America, Inc. will, and hereby does, move this Court for a new trial pursuant to Federal Rule of Civil Procedure Rule 59. Oracle also requests further expedited discovery regarding Android (or components of Android) running on laptops, desktops and servers, including but not limited to Google's inclusion of the Android framework in Chrome OS. This Motion is based on this Notice of Motion and Motion; the Memorandum of Points and Authorities below; the materials attached to the Declaration of Andrew D. Silverman (cited hereinafter as "Ex. \_\_\_"); the Declaration of Nathan Shaffer; the Declaration of Geoffrey G. Moss; and the Declaration of Neal Civjan that are being filed herewith; the record in this matter; and such other and further papers, evidence, and argument as may be submitted in connection with this Motion.

Dated: July 6, 2016

Orrick, Herrington & Sutcliffe LLP

By: /s/ Peter A. Bicks  
Peter A. Bicks

Counsel for ORACLE AMERICA, INC.

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## MEMORANDUM OF POINTS AND AUTHORITY

A court may grant a new trial “for any reason for which a new trial has heretofore been granted in an action at law.” Fed. R. Civ. P. 59(a)(1)(A). Those grounds include “that the verdict is against the weight of the evidence,” or that “the trial was not fair to the party moving; and may raise questions of law arising out of alleged substantial errors in admission or rejection of evidence or instructions to the jury.” *Montgomery Ward & Co. v. Duncan*, 311 U.S. 243, 251 (1940); *accord Molski v. M.J. Cable, Inc.*, 481 F.3d 724, 729 (9th Cir. 2007); *Ruvalcaba v. City of L.A.*, 64 F.3d 1323, 1328 (9th Cir. 1995) (“erroneous evidentiary ruling” a ground for a new trial).

A new trial is warranted here on several grounds, each discussed below. These issues individually, as well as cumulatively, require a new trial.<sup>1</sup>

### **I. THE VERDICT WAS AGAINST THE WEIGHT OF THE EVIDENCE**

For the reasons stated in Oracle’s 50(b) motion filed contemporaneously herewith, a new trial is warranted. No reasonable jury could have concluded that Google’s copying was a fair use and the verdict was against the weight of the evidence. *See Montgomery Ward*, 311 U.S. at 251.

### **II. GOOGLE FAILED TO DISCLOSE ITS PLAN TO INSTALL ANDROID MARSHMALLOW ON DESKTOP AND LAPTOP COMPUTERS**

On the last day of evidence at trial, just after Oracle rested its case, Google made a surprise announcement that it was releasing a full version of Android Marshmallow, one of the accused works, as part of the Chrome Operating System (“Chrome OS”), “the #2 ... PC [Personal Computer] operating system in the US.” Ex. A at 1. Google had “secret[ly]” been working on this project “for the past few months” before trial. Ex. J at 0:18-0:26. Android Marshmallow includes the Google Play Store, which “means you’ll be able to download and use [1.5 million] Android apps” on laptops and desktops running Chrome OS. *Id.* 7:14-21; *see* Ex. B. “Android Desktop apps are a real thing now” for the first time. Ex. C at 4. “[A]ll of Android Marshmallow” is included “within Chrome OS”—including the 37 API packages Google copied from Java SE. Ex. J at 7:10-7:21, 9:24 (“the whole Marshmallow API is available to you.”); *see* TX 43.1

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<sup>1</sup> Oracle makes this motion without prejudice to other bases that may warrant a new trial that Oracle can and will raise on appeal, such as the jury instructions, decisions on pretrial motions, and the admission and exclusion of certain evidence at trial.

(Android Stack Diagram); ECF No. 1981 (Jury Charge) ¶ 20 (all accused versions of Android, including Marshmallow, use “the declaring code and [SSO] of the 37 Java API packages”).

Google did not disclose its Marshmallow/Chrome OS product in response to discovery requests specifically directed toward Chrome OS and Google’s plans to make a version of Android available on laptops and desktops. Moreover, many witnesses with direct knowledge of both Chrome OS and Android denied that such a project existed—or that Google even contemplated such a project. Google also did not supplement its discovery responses to include information about its new Marshmallow/Chrome OS product for PCs.

The standard for a motion for a new trial under Rule 59 based on withheld evidence “must be borrowed from cases interpreting Rule 60(b)(3).” *Jones v. Aero/Chem Corp.*, 921 F.2d 875, 878 (9th Cir. 1990). “Under Rule 60(b)(3),” a movant must first establish that “a verdict was obtained through ... misconduct,” and second that the conduct “prevented the losing party from fully and fairly presenting his case.” *Id.* at 878-79. “‘Misconduct’ does not demand proof of nefarious intent or purpose” and “can cover even accidental omissions.... Accidents—at least avoidable ones—should not be immune from the reach of the rule.” *Id.* To satisfy the second prong “when the case involves the withholding of information called for by discovery, the party *need not* establish that the result in the case would be altered.” *Id.* (emphasis added). The moving party need only show the withheld material’s “likely worth as trial evidence, or ... its value as a tool for obtaining meaningful discovery.” *Id.*; *see also Wharf v. Burlington N.R.R. Co.*, 60 F.3d 631, 638 (9th Cir. 1995) (reversing denial of new trial despite uncertainty withheld evidence would make a difference in the verdict). Where “misconduct” and prejudice are shown under the 60(b)(3) standard, a new trial should be ordered if the moving party (1) “exercised due diligence in their discovery requests, (2) defendant knew ... of the missing [information], and had ... possession of it; and (3) defendant did not divulge [its] existence.” *Jones*, 921 F.2d at 879.

Google should have disclosed its plan to put Android Marshmallow on millions of consumer laptops and desktops during discovery, and if it had, this plan would have changed the case at every stage—from fact and expert discovery to the extensive *in limine* proceedings to presentation of evidence at trial and ultimately to the jury’s verdict. Oracle diligently sought this infor-

1 mation in discovery, and was repeatedly stonewalled. A new trial is necessary to allow Oracle to  
 2 present its full case, including this newly discovered and improperly withheld evidence.

3 **A. Marshmallow/Chrome OS Includes All Of Android And Is Completely**  
 4 **Different From Any Previously Disclosed Google Product**

5 The combined Marshmallow/Chrome OS project includes a full version of Android  
 6 Marshmallow, which allows “[t]he same apps that run on phones and tablets” to be “run on  
 7 Chromebooks” for the first time, “bringing together ... Android and Chrome OS” and bringing  
 8 “millions of [Android] developers” to “PC platforms....” Ex. A. Marshmallow/Chrome OS in-  
 9 cludes the “full Android framework natively,” making “Chromebooks now fully compatible with  
 10 any Android app,” such that any laptop or desktop running Marshmallow/Chrome OS is now just  
 11 “like all Android devices, regardless of whether it’s a phone, tablet, or a laptop.” Ex. F at 14:14-  
 12 14:36. Marshmallow/Chrome OS includes “the whole Marshmallow API,” i.e., the “full Android  
 13 stack,” Ex. J at 9:24-27, which all agree includes the 37 API packages Google copied from Java  
 14 SE. ECF No. 1981 (Jury Charge) ¶ 20. Since May 19, 2016, Google has announced plans to in-  
 15 clude Marshmallow/Chrome OS on at least 63 laptops (“Chromebooks”), desktops (“Chrome-  
 16 boxes”), and other non-phone/tablet devices. Ex. B; *see also* Exs. C-E, H-K, J-3.

17 Google did not disclose the Marshmallow/Chrome OS product during the course of this  
 18 litigation, and waited to publicly announce it until Oracle rested its case at trial on May 19, 2016.  
 19 Google had previously announced an unrelated product called App Runtime Chrome (“ARC”),  
 20 which allowed a developer to port an Android app to Chrome OS through an [REDACTED]  
 21 [REDACTED] Ex. G at 197:6-10.  
 22 [REDACTED]  
 23 [REDACTED] *Id.* at 196:25-197:6. [REDACTED]  
 24 [REDACTED] *id.* 195:19-196:6, and many apps written for Android, “especially  
 25 the Google Play store,” will not run on ARC, Ex. J at 3:02-10. [REDACTED]  
 26 [REDACTED] Ex. G at 196:20-23. The ability to  
 27 run full Android on Chrome OS was “completely different[.]” from any prior project, and there  
 28 are “no connecting points between [ARC and Marshmallow/Chrome OS].” Ex. C at 2 (quoting



Google engineer Hornung). Google built “a *whole new platform* to run Android apps on Chromebooks.” Ex. J at 3:30-3:36. “ARC wasn’t good enough, so Google started over from scratch.” Ex. C at 2.

**B. Google’s Failure To Disclose Marshmallow/Chrome OS Prejudiced Oracle**

Google’s expansion of Android to the laptop and desktop market would have had great probative value at trial, and would have reshaped the discovery landscape by providing a basis for Oracle to challenge foundational aspects of Google’s fair use defense. The foundation for Google’s arguments regarding absence of market harm, the most important consideration under fair use, was its claim that “Android is not a replacement for any version of the Java platform.” Tr. 287:4-5 (Google Opening). Google argued that “Java SE 5 was created for servers and desktops. ... Never for smartphones.” Tr. 288:22-25 (Opening). Google put on expert witnesses to testify that Android does not substitute for Java SE because “Java SE is on personal computers” but “Android, on the other hand, is on smartphones.” Tr. 1898:3-4 (Leonard). The same reasoning underpinned Google’s transformative argument that Android is a “different context” because it is not “on the laptop or desktop.” Tr. 1265:11-12 (Astrachan). Thus, Google argued, Android “wouldn’t work on your desktop or laptop computer” because it has libraries designed for smartphones. *Id.* 1231:19-25. In closing, Google put it most bluntly: “Android is not a substitute. Java SE is on personal computers; Android is on smartphones.” Tr. 2124:6-7; *accord* Tr. 309:23-310:4; Tr. 2122:16-17; *see* ECF 1988 (Rule 50(a) Ord.) at 19 (“On Factor Four, our jury could have found that Android caused no harm to the desktop market for the copyrighted works ....”).

The fact that Google was about to install Marshmallow, which all agree contains 11,457 lines of declaring code and the SSO of the 37 Java SE API packages,<sup>2</sup> on millions of laptops and desktops, is powerful evidence conclusively rebutting Google’s fair use case. First, it proves false Google’s core arguments, just discussed, on transformation and market harm. Second, if Oracle’s witnesses had knowledge of Google’s plans, they could have presented analyses showing not only market competition on desktop and servers, but actual substitution because Google [REDACTED]

[REDACTED] Ex. L at 56:25. Each Chrome OS system sold takes market share

<sup>2</sup> ECF No. 1901 (Stip. Re Copied Code); Tr. 1494:15-16 (reading parties’ stipulation).

1 from operating systems that do support Java SE, like Windows and Mac OSX. And the market  
 2 impact is huge. Google claims Chrome OS grew 32% last year. Ex. J at 0:41-:45. “[I]n Q1 of  
 3 this year, Chromebooks topped [Apple’s] Macs in overall shipments to become the #2 most popu-  
 4 lar PC operating system in the US.” Ex. A. “Schools in the US are now buying more Chrome-  
 5 books than all other devices combined,” *id.*, and, “[b]y 2018, a quarter of all Fortune 500 com-  
 6 panies will have IT-supported Chromebooks,” Ex. J-2. Indeed, Android is poised to directly sub-  
 7 stitute for Java SE in its “traditional mark[et]” of desktops and laptops, Tr. 1860:1-2 (Jaffe), criti-  
 8 cal evidence on factor four, which “focuses on *potential*, not just actual, market harm,” *Monge v.*  
 9 *Maya Magazines, Inc.*, 688 F.3d 1164, 1181 (9th Cir. 2012).

10 At the *in limine* stage, Oracle’s response to Google’s “New Products” motion would have  
 11 been vastly different. *See* ECF No. 1559 (Google’s MIL No. 2), 1612-3 (Oracle’s Opp.). If Ora-  
 12 cle could have shown that Android Marshmallow was slated for installation in laptops and desk-  
 13 tops, the Court might not have excluded evidence “of Android in devices other than phones or  
 14 tablets.” *See* ECF No. 1781 at 5 (Ord. Google’s MIL No. 2); *see infra* § III.

15 **C. Oracle Diligently Sought Information About Android’s Expansion Into Lap-**  
 16 **tops And Desktops During Discovery**

17 **1. Oracle asked Google to** [REDACTED]

18 [REDACTED]  
 19 [REDACTED] Ex. O (RFA No. 281) (emphasis added). [REDACTED]

20 [REDACTED] *Id.* Oracle asked Google to [REDACTED]

21 [REDACTED] Ex. N (RFA  
 22 Nos. 254, 264). [REDACTED] *Id.*

23 [REDACTED]  
 24 [REDACTED] Oracle’s Interrogatories 26  
 25 and 27 requested that Google identify [REDACTED]

26 [REDACTED]  
 27 [REDACTED]  
 28 [REDACTED] Ex. P (Interrogatories 26 & 27); *see also id.*

(Interrogatories 28 & 29) ([REDACTED]). [REDACTED]

[REDACTED] *Id.* [REDACTED]

[REDACTED] *Id.* [REDACTED]

[REDACTED] it contains the entire “Android Framework ... all the way down to the Hardware Abstraction Layer.” Ex. C at 2 (quoting Google engineer Hornung); *see* TX 43.1 (Android Stack).

Finally, Oracle served a request for production of “[s]ource code and DOCUMENTATION for all GOOGLE software that can be used to facilitate use of ANDROID ... on devices other than mobile phones, including ... software related to porting ANDROID to *desktop or laptop computers*.” Ex. Q (RFP 324) (emphasis added). [REDACTED]

[REDACTED] Moss Decl. ¶¶ 2-3. [REDACTED]

2. Multiple Google witnesses were asked direct questions in discovery about Google’s plans to implement Android on Chrome OS, and none gave any indication that Google was developing or planned to release such a product. Felix Lin, responsible for Product Management of Chrome OS, was Google’s 30(b)(6) witness about “[a]ll methods of distribution ... of ANDROID or its components.” Ex. R (30(b)(6) Notice Topic 4); Ex. L at 9:2-13; 62:21-23. Mr. Lin testified that Google was [REDACTED]

[REDACTED] Ex. L at 25:9-13 (emphasis added).<sup>3</sup> Oracle showed Mr. Lin internal announcements from Chrome OS and Android leads Burke and Lockheimer that Google’s [REDACTED]

[REDACTED] Ex. S.

[REDACTED] Ex. M

at 246:3-4, [REDACTED]

[REDACTED] *id.* 250:20-251:1. [REDACTED]

[REDACTED] *Contra* Ex. J at 9:24-27.

Google 30(b)(6) witness Lockheimer testified that [REDACTED]

<sup>3</sup> [REDACTED] *See* Ex. T. [REDACTED]

[REDACTED] Ex. U.

1 Ex. G at 192:14. [REDACTED]

2 [REDACTED]

3 [REDACTED] Ex. V at 174:24-175:10, [REDACTED]

4 [REDACTED] *id.* 176:11-13. [REDACTED]

5 [REDACTED]

6 [REDACTED]

7 **3.** [REDACTED]

8 [REDACTED] Google still had a

9 duty to supplement its discovery responses once it knew that it was going to install Marshmallow

10 on millions of laptops and desktops. Fed. R. Civ. P. 26(e). “The duty to supplement and correct

11 disclosures and responses is a continuing duty.... [I]f ... additional information becomes known

12 ..., this information must be disclosed and no additional interrogatories are necessary to obtain

13 this information .... The fact that a party’s attorney does not know about the updated information

14 is irrelevant; the duty exists nevertheless.” *Allflex USA, Inc. v. Avid Identification Sys., Inc.*, No.

15 CV-06-1109-SGL, 2009 WL 8591843, at \*4 (C.D. Cal. Oct. 30, 2009) (quotation marks omitted).

16 Google stated at its I/O Conference on May 19 that it had been “secret[ly]” “working on [Marsh-

17 mallow/Chrome OS] for the last few months.” Ex. J at 0:18-0:26; *see also* Shaffer Decl. ¶ 3.

18 Google had months before trial to supplement its discovery responses, but did not. Even if

19 Google had supplemented its discovery responses on May 19, 2016, the day it publicly demon-

20 strated its new Marshmallow/Chrome OS product, Oracle would have had time to move for a

21 mistrial. But because Google did not disclose its plans, and Oracle did not learn of them until af-

22 ter the verdict, the jury’s verdict was based on an incomplete record. *See* Shaffer Decl. ¶¶ 2-5.

23 Google’s failure to produce evidence requested during discovery and its failure to sup-

24 plement its discovery responses entitle Oracle to a new a trial as well as expedited discovery on

25 these matters prior to the commencement of said new trial.

26 **III. ORACLE’S MARKET HARM EVIDENCE WAS IMPROPERLY LIMITED TO**

27 **JUST THE MOBILE PHONE AND TABLET MARKETS**

28 A new trial is also warranted because Oracle’s evidence of market harm was drastically

1 limited to only the mobile phone and tablet markets. Oracle was precluded from submitting evi-  
 2 dence of the substantial harm Android caused in other markets.

3 After the Federal Circuit remanded, Oracle filed an unopposed supplemental complaint,  
 4 ECF No. 1287, accepted by the Court, ECF No. 1289. Oracle's Supplemental Complaint alleges  
 5 infringement by new "versions of Android," and pleads that those new versions are used in "mo-  
 6 bile phones and tablets" and "non-handheld devices," such as "Android Wear," "Android TV,"  
 7 "Android Auto," and "Other Android devices," including "Google Play." ECF No. 1292 ¶¶ 1,  
 8 5-9. Google did not move to dismiss or answer.

9 Months later, Google moved to strike portions of Oracle's technical expert reports regard-  
 10 ing Google's infringement of new *Java* works (Java SE 6.0 and 7.0) not identified in the Supple-  
 11 mental Complaint. In its February 5, 2016 Order on that motion, the Court not only struck parts  
 12 of expert reports relating to *Java* SE 6.0 and 7.0, it also dismissed from the *supplemental com-*  
 13 *plaint* implementations of *Android* in any product that was not a mobile phone or tablet. ECF No.  
 14 1479 at 2 ("As to all other versions and implementations of Android since the last operative com-  
 15 plaint preceding the last trial, Oracle will retain the right to sue Google for infringement in a sepa-  
 16 rate trial or proceeding. Among possibly others, our trial will *not* include implementations of  
 17 Android in Android TV, Android Auto, Android Wear, or Brillo.").

18 Google then filed a motion *in limine* addressed to Oracle's evidence of harm from An-  
 19 droid seeking to exclude "all evidence and argument during the jury trial regarding new products  
 20 that will not be in play at the retrial pursuant to this Court's February 5, 2016 Order." ECF No.  
 21 1559 at 2. The Court granted Google's motion, excluding any evidence of any "implementations  
 22 of Android in devices other than phones or tablets." ECF No. 1781. at 5. Those implementa-  
 23 tions, the Court explained, had been dismissed from the case, and so "Oracle will be free to sue  
 24 on those new products in a future trial." *Id.* For all the reasons stated in Oracle's Opposition to  
 25 Google's Motion in Limine #2, ECF No. 1612-3, that evidence should not have been excluded.  
 26 The order prevented Oracle from presenting to the jury important evidence of Android's harm to  
 27 numerous actual and potential markets for Java.

28 There was no basis for dismissing any products from the Supplemental Complaint. Sup-

1 plementation “is favored,” *Planned Parenthood of S. Az. v. Neely*, 130 F.3d 400, 402 (9th Cir.  
 2 1997), and “should be granted, unless undue prejudice to the opposing party will result,” *LaSalvia*  
 3 *v. United Dairymen*, 804 F.2d 1113, 1119 (9th Cir. 1986) (quotation marks, brackets omitted).  
 4 The purpose of supplementing is “to promote as complete an adjudication of the dispute between  
 5 the parties as is possible.” *Id.* Dismissing non-phone/tablet Android implementations to be pur-  
 6 sued in separate litigation contravenes that purpose. In fact, the Court allowed Oracle to file its  
 7 supplemental complaint. Moreover, the Court’s *in limine* order improperly excluded significant  
 8 evidence relating to factors one and four, which prejudiced Oracle.

9 The fourth factor “focuses on the effect of the use upon the potential market for or value  
 10 of the copyrighted work.” *Oracle Am., Inc. v. Google Inc.*, 750 F.3d 1339, 1376 (Fed Cir. 2014).  
 11 It is “undoubtedly the single most important element of fair use,” because fair use is “limited to  
 12 copying by others which does not materially impair the marketability of the work which is cop-  
 13 ied.” *Id.* The analysis considers not only harm to the actual or potential market for the copy-  
 14 righted work but also harm to “[t]he market for potential derivative uses,” including “those that  
 15 creators of original works would ... license others to develop.” *Campbell v. Acuff-Rose Music,*  
 16 *Inc.*, 510 U.S. 569, 592 (1994). The first factor is also implicated because neither a “su-  
 17 perseded[ing]” use nor a use “for the same intrinsic purpose” is transformative. *Oracle Am.*, 750  
 18 F.3d at 1374-75.

19 Oracle’s fair use case before the jury was significantly undermined because it could not  
 20 present the full scope of Android’s harm to the actual and potential markets for Java. For the  
 21 same reason, Oracle’s fair use case before a future jury in a future separate litigation will also be  
 22 weaker. Oracle should have been permitted to prove all of its actual and potential harm at once.

23 Oracle would have been able to show that Android competes with both Java SE and ME  
 24 in a variety of markets. Because of Android’s overwhelming takeover of the mobile phone mar-  
 25 ket, Oracle turned its focus to opportunities in other devices—only to find competition from An-  
 26 droid in those markets as well. Oracle’s economic expert Professor Adam Jaffe detailed in his  
 27 report the markets where the Java SE platform and its derivatives were already competing or were  
 28 planning to compete. ECF Nos. 1560-7, -8 (Jaffe Op. Rpt) ¶ 319. Those established and future

1 markets include: mobile phones; other handheld mobile devices like tablets and e-readers; weara-  
 2 bles; automobiles; voice over internet protocol devices; home entertainment, such as Blu-Ray  
 3 players, televisions, set-top boxes, and gaming applications and consoles; GPS systems; vending  
 4 machines; printers; household appliances; cameras; and payment terminals and other point-of-sale  
 5 systems. *Id.* at ¶¶ 318-430 & Ex. 22; TX 6458 at 22-24; TX 5642 at 5. Prof. Jaffe detailed the  
 6 “significant, ongoing and future harm” that Android has, is, and will continue to inflict on the ac-  
 7 tual and potential markets for Java SE and its derivatives. *Id.* at ¶ 321. Oracle would have of-  
 8 fered ample evidence of harm to these markets had the Court not limited the fourth factor to  
 9 phones and tablets.

10 Senior Director of Java Business Development David Hofert would have testified that Or-  
 11 acle offered Java SE in many of these markets, including automotive, set-top boxes, printers, and  
 12 healthcare device markets. *Cf.* TX 5887 at 15. Product Management Vice President Henrik Stahl  
 13 would have testified that Android harmed Java in “[a]ny market where there is a consumer-type  
 14 device, multi-media entertainment dashboard or smart TV or some other type of device with a  
 15 programming environment, or even broader than that, any type of device in an embedded context  
 16 that has a user interface.” Ex. W at 31:20-25; *accord id.* at 99:4-9 (TVs and Cars); Ex. X at  
 17 105:11-16 (wearables, smart appliances, smart TVs, set-top boxes, automotive, and cash regis-  
 18 ters); *id.* at 54:10-13 (“[T]hreat of moving to Android [is used against Oracle] as leverage.”).  
 19 Android entered all these markets because [REDACTED]

20 [REDACTED] Ex. PP at 75:13-14; *see id.* at 180:17-181:17, 192:1-193:5, 227:17-  
 21 229:14.

22 ***Desktops and Laptops.*** As discussed above, Android is now available on desktops and  
 23 laptops, one of Java’s most significant non-mobile phone markets. Those important devices,  
 24 however, were excluded by the Court’s order limiting the trial to just mobile phones and tablets.

25 ***Televisions/Set-Top Boxes/Media.*** Java SE was originally developed in the early 1990s  
 26 for use with set-top boxes (“STB”), is licensed for use in televisions, and is the standard on Blu-  
 27 ray players. Since 2006, Java has been the required software in all TVs in Brazil. Android is  
 28 now competing with Java in these markets. *See e.g.*, Ex. Y at 8-16, 18; TX 4104 at 2 ([REDACTED])

1 [REDACTED]; Ex. PP at 68:18-25 (sim-  
 2 ilar); Ex. G at 94:18-95:11. Stahl testified at his deposition that Oracle lost business in “smart  
 3 TVs [and] probably set top boxes.” Ex. Z at 209:18-213:19; *see* Ex. MM at 77:13-80:24.

4 The evidence of Android’s direct replacement of Java in these markets is and would have  
 5 been overwhelming. [REDACTED], for example, “[a]dopted Android for TV” and so would “not re-  
 6 new” its Java contract with Oracle. TX 9179 at 4. Another Oracle customer—in order to pres-  
 7 sure Oracle to lower its price on Blu-ray related licenses—threatened that it had “Android ... so-  
 8 lutions ready for the market and are prepared to migrate their licenses to these solutions.” TX  
 9 5634 at 2. The research and development director at [REDACTED] told Oracle that he saw “fast adop-  
 10 tion of Android in the STB/Media market” and believed he “had to focus on [an] Android based  
 11 solution.” TX 5060 at 2. Similarly, the General Manager of [REDACTED] told Oracle that while there  
 12 was “interest to work with Oracle for Cable TV carriers projects” there was “considerable risk  
 13 due to the Android threat.” TX 5840 at 2; *see also id.* at 3 (“60%-80% [of] TV vendor[s] will  
 14 adopt Android solution”); Ex. X at 46:21-47:1 ([REDACTED] “used to run Java” but “went to  
 15 Android”). The harm to Oracle has been industrywide. Before Android expanded into this area,  
 16 “Oracle had significant business with TV manufacturers that were leveraging [REDACTED],”  
 17 but, once Google entered the market, “[REDACTED] moved to recommend Android in many cases,  
 18 which would then downstream be picked up by a large number of TV manufacturers.” Ex. W at  
 19 102:15-21; *see also* TX 9179 (recognizing Android as a set top box competitor to [REDACTED]  
 20 [REDACTED]); TX 5628 at 2 (listing “Android” under Java “Competition”); Ex QQ. at 116:22-117:22.

21 **Automotive.** Oracle offers (and historically offered) Java in the automotive market, re-  
 22 cently collaborating with car manufactures on rich display and real-time information systems.  
 23 *See, e.g.,* Ex. CC at 241:18-19 (describing that Java can be used as an “automotive solution for  
 24 infotainment”); Ex. MM at 74:13-76:19; TX 5064. Android is now competing with Java in that  
 25 market. *See* Ex. AA ([REDACTED]  
 26 [REDACTED]). In fact, Google’s goal was [REDACTED]  
 27 [REDACTED] Ex. BB at 24; *see id.* at 27 ([REDACTED]).

28 The automotive market is “becoming increasingly difficult” for Oracle as “Android [tries]



1 to work its way into that area as well.” Ex. CC at 56:11-22. Indeed, Oracle understood that it  
 2 was in a “huge battle,” TX 5064 at 1, with Google in the automotive market, and that Google was  
 3 a “threat” to Java. TX 6905 at 7. And Google has been successful in [REDACTED] for cars,  
 4 causing [REDACTED] to select Android over Java. TX 5064 (“[REDACTED] goes to Android”); Ex. MM at  
 5 74:5 ([REDACTED] is an example of a “business opportunity that Oracle has lost due to Android.”); Ex.  
 6 QQ at 109:12-110:1 Over the past 2 years, Google has become a huge competitor, licensing to  
 7 approximately 50 car manufacturers through its Open Automotive Alliance. Ex G at 101:2-5; *see*  
 8 Ex. DD at 292:3-293:2 ([REDACTED]); Ex. W at 102:23-103:13 (same); Ex. BB ([REDACTED]  
 9 [REDACTED]). Again, there is evidence of direct market replacement. *See* TX 5844 at 3  
 10 ([REDACTED] “decided to go with Android” over Java); Ex. MM at 41:22-42:16 ([REDACTED] “even-  
 11 tually went quiet” after choosing to use Android); TX 5637 (similar).

12 ***Internet Of Things/Healthcare Devices.*** Android is also competing with Java in the In-  
 13 ternet of Things (“IoT”) market and the healthcare devices market, a part of IoT. Oracle recog-  
 14 nized that there are “huge potential business opportunities through various types of IoT Devices.”  
 15 TX 5635 at 3. “[T]hanks to Moore’s law, [Oracle is] able to run applications on things like light  
 16 switches, thermostats, on, you know, all these different types of edge devices.” Ex. MM at 85:23-  
 17 25. But “Oracle’s ability to compete in the Internet of Things market is ... undermined by  
 18 Google’s use of the 37 APIs from Java.” Ex. CC at 155:3-6. Oracle experienced “resistance” to  
 19 Java “because of the presence of Android.” Ex. MM at 40:4-9; *see also* Ex. G at 69:3-9. Cus-  
 20 tomers told Oracle: “Your Java APIs are not worth much anymore because I want to use the An-  
 21 droid APIs” so Oracle “simply [was]n’t able to compete.” Ex. W at 81:23-82:5; *see also* TX  
 22 5627 at 2 (“Since Android is dominant ... Oracle needs to be more flexible and competitive on  
 23 price.”). Oracle lost [REDACTED] as “a Java embedded opportunity” because the “platform  
 24 chosen [wa]s Android.” TX 5063 at 1; *see* Ex. MM at 71:11-12 (similar). [REDACTED], too, “went  
 25 with Android.” TX 5894 at 1. “You see Android in – in all these Internet of Things-marketed  
 26 edge devices, and that could be Oracle’s market if Android wasn’t there.” Ex. MM at 86:20-22.  
 27 In short, “Android has harmed Java in the market for the Internet of Things.” *Id.* at 81:19-84:4.

28 ***Voice over IP Phones.*** There is also evidence of direct market substitution in Voice Over

1 IP (“VOIP”) phones. Oracle had substantial licensing of ME and SE in VOIP until the “[l]aunch  
2 of [an] Android-based VOIP multi-purpose tablet,” which Oracle recognized was “likely to carve  
3 into [Oracle’s] traditional VOIP phone customer base.” TX 5059 at 31. One of the “Java Con-  
4 cerns” with a “Major Account” was “cost”—which was “an issue for emerging markets ... espe-  
5 cially when compared to Android.” *Id.* at 32. Oracle “had a deal with [REDACTED] ... that it lost to An-  
6 droid.” Ex. QQ at 127:18-129:21; *see also* Ex. NN at 173:24-174:14; Ex. X at 56:21-57:9.

7 **Wearables.** Oracle has been in the wearables market since at least 1998. TX 5393 (Java  
8 ring). Oracle viewed “[s]mall embedded” products (including wearables) as “an important mar-  
9 ket,” and thought it might make some headway here in the face of Android, noting that “Android  
10 has not penetrated here as of yet [in 2012].” TX 5893 at 1. But like Android Auto and Android  
11 TV, Android is now firmly in the wearable market with Android Wear. *See* Ex. G at 98:22-99:9,  
12 357:5-11; Ex. OO at 49:42-1:05:46 (Android Wear); 1:05:51-1:09:32 (Android Auto); 1:16:20-  
13 1:17:38 (Android TV). And Oracle “can’t even have the conversation ... with the companies”  
14 because they are “going in on Android.” Ex. MM at 73:16-18; *see also* TX 5062 ([REDACTED] announcing  
15 an “Android-Wearable platform” was “what we were afraid of”); Ex. QQ at 102:15-25.

16 **Home Gateway.** A home gateway device is a communications hub that connects net-  
17 worked devices in the home to the internet so that they can communicate with a back-end server  
18 or database. Oracle saw a “highly competitive opportunity” for a “Home Gateway device,” but  
19 the customer was “currently leaning toward non-Oracle Java ... *i.e.*, Android.” TX 5850 at 1; *see*  
20 *also* TX 2449 at 16 (“[REDACTED]”).

21 **Printers.** Printer “vendors that were ... targeting their consumer segment, [REDACTED] is an  
22 example,” “actually moved to Android.” Ex. W at 98:19-23. And since [REDACTED] “had been us-  
23 ing Android” it “us[ed] that as leverage” forcing Oracle to “settle[] for ... a much lower price.”  
24 Ex. MM at 93:24-94:7.

25 **Appliances.** A deal with [REDACTED] for a “smart appliance platform” was “lost to An-  
26 droid.” Ex. LL at 2-3; *see also* Ex. QQ at 82:19-83:14.

27 **Cameras.** While [REDACTED] “understands that Java is better than Android,” they went with  
28 Android “just because it is on trend.” TX 5632 at 1. As Smith testified, in the camera market,

1 “there are Android-based cameras and if there are Android-based cameras ... those could have  
2 been Java-based cameras.” Ex. MM at 90:24-91:1.

3 ***Vending Machines, Kiosks, and Point of Sale Terminals.*** Android also “harmed the  
4 market for Java in vending machines and kiosks” and “point of sale terminals.” Ex. MM at  
5 95:11-13; 96:10-12. One “company that produced vending machines ... said they considered Ja-  
6 va but chose to go with Android.” Ex. W at 89:1-3.

7 ***Machine to Machine.*** Oracle has tried to license Java in Machine to Machine applica-  
8 tions, but has faced competition from Android. Machine to Machine technology is used for  
9 “communication between smaller devices in a sort of automated way.” Ex. NN at 205:9-10. One  
10 “major deal” for Oracle in this market was “lost to Dalvik [*i.e.*, Android].” TX 5886 at 1. An-  
11 droid “slam[med] the door on [Oracle’s] opportunity to engage [a] market leader.” *Id.* Oracle  
12 recognized the problem it faced competing against a free version of its own technology (*id.*):

13 1. Google doesn’t care if anyone does anything to Dalvik—if data finds [its] way  
14 back to their ad machine, then great. They also (apparently) don’t care if people  
15 fork Dalvik/Android. So, zero risk for them. 2. We however, do care if someone  
16 runs off with our code without paying because we’re offering a product—it runs  
17 well, it’s maintained, it has support, and a future.

18 \* \* \*

19 In all of the above markets, Android contains the 37 Java API packages. As Google has  
20 explained, “there’s now one Android SDK [Software Development Kit] for all form factors.” Ex.  
21 OO at 77:37-44. “[T]he APIs are part of” the SDK. Tr. 375:6-7 (E. Schmidt); Tr. 543:11-13  
22 (Schwartz). Google’s official Android developer websites instruct developers to use the SDK for  
23 Android API Level 20 (KitKat) and 21 (Lollipop) to develop apps for Android Auto, TV, and  
24 Wear. *See* ECF No 1612-3 (Opp. to New Products MIL) at 1 n.1; *see also* ECF No. 1465-6  
25 (Zeidman Rpt.) ¶ 29; Ex. FF (Schmidt 3d Rpt) at ¶ 52 n.30.

26 Google’s expansion of Android into these actual and potential markets for Java SE and its  
27 derivatives is highly probative and significant evidence on the first and fourth fair use factors. It  
28 was improper and prejudicial to exclude from the case a significant portion of the harm Android  
has, is, and will continue to cause to Java. A new trial is required.

#### IV. LIMITS ON USE OF THE MAZZOCCHI EMAIL PREJUDICED ORACLE

Google repeatedly argued to the jury that unlicensed copying of APIs was a universally accepted practice in the industry. This false narrative was a focal point of Google's defense. Google told the jury *over thirty times* during opening, summary, and closing statements that the 37 Java API packages were "free and open" for all to use without a license.<sup>4</sup> Google pointed to Apache Harmony in particular as proof that "what Google engineers did was nothing out of that mainstream." Tr. 2092:12-16. In the rebuttal to closing argument, Google told the jury: "There isn't a single document from anyone ... anywhere ... that says Google was wrong or it was somehow a violation to use [the declaring code from the 37 API packages]." Tr. 2197:18-20. Of course, there *was* such a document: an April 2007 email from former Apache Director Stefano Mazzocchi, which stated that "Android using Harmony code is illegal." Ex. JJ. But the Court *sua sponte* redacted this critical sentence from the document so that the jury never saw it and refused to lift the redaction even after Mr. Mazzocchi falsely testified that he never thought use of the copyrighted works was illegal. Against this backdrop, Oracle's inability to fully present evidence regarding former Apache Director Mazzocchi was prejudicial and warrants a new trial.

##### A. The Mazzocchi Email Should Not Have Been Redacted In The First Instance.

TX 5046 is an email from the Apache Software Foundation's VP of Legal Affairs to all members of the Apache Software Foundation reflecting a conversation with trial witness Stefano Mazzocchi about the legality of Apache Software Foundation's use of Java APIs in the Apache Harmony Project. Before admitting TX 5046 into evidence, the Court ordered Oracle to redact the following sentence: "This makes us \*already\* doing illegal things (in fact, Android using Harmony code is illegal as well)." The Court stated it redacted the sentence because it was "too inflammatory and without foundation." Tr. 1588:11-14. This was error.

First, the Court's characterization of the subject sentence as "inflammatory" was not a proper basis to exclude relevant, highly probative evidence. To the extent the Court intended to

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<sup>4</sup> The transcript is littered with statements suggesting that Google believed it was widely agreed in the industry that APIs were "free and open" for all to use. *See, e.g.*, Tr. 283:12-13; 294:24-25; 297:2-4; 300:8-10; 302:6-7; 303:1-4; 307:4-6; 308:4-5; 314:8-9; 1158:3-6; 1158:10-11; 1158:19-21; 1159:12-15; 1160: 19-20; 1161:15-16; 2092:6-9; 2096:16-17; 2097:20-21; 2099:16-17; 2111:2-3; 2128:4-9; 2129:4-6; 2184:23-24; 2186:9; 2186: 21-22; 2188:21-24; 2189:6-10.

1 invoke Rule 403, a mere finding that evidence was “inflammatory” was not sufficient to justify  
 2 redaction. “[T]o fall within the rule, the evidence must have a tendency to entice the jury to de-  
 3 cide the case on an improper basis.” *United States v. Presley*, No. CR07-5058BHS, 2008 U.S.  
 4 Dist. LEXIS 7841, at \*3-4 (W.D. Wash. Jan. 16, 2008) (inflammatory evidence that defendant  
 5 possessed child erotica not excludable under Rule 403 where evidence was highly probative and  
 6 prejudice to defendant could be remedied with jury instruction) (citing *United States v. Dhingra*,  
 7 371 F.3d 557, 566 (9th Cir. 2004) (“bald assertion” that evidence was “inflammatory” insufficient  
 8 to invoke Rule 403)); *compare United States v. Layton*, 855 F.2d 1388, 1402 (9th Cir. 1988) (in-  
 9 flammatory speeches not excluded under 403 because rule “precludes only *unfair* prejudice”)  
 10 with *United States v. Cerna*, No. CR 08-0730 WHA, 2010 U.S. Dist. LEXIS 146687, at \*35  
 11 (N.D. Cal. Dec. 17, 2010) (excluding evidence “dripping with allusions to violence ... death,  
 12 crimes, illegality, criminals, and prison no less than 50 times”). Mr. Mazzocchi’s statement that  
 13 “Android using Harmony code is illegal” is a far cry from the evidence ordinarily deemed to be  
 14 “inflammatory,” and it is not *unfairly* prejudicial in any event. *Google* is the party that made  
 15 Apache’s use of the APIs a centerpiece of its defense, so it would hardly have been unfair for the  
 16 jury to see that a former Harmony Director thought that what Google was doing was “illegal.”

17 Second, there was no foundation problem with Mr. Mazzocchi’s statement. Rule 602 of  
 18 the Federal Rules of Evidence states in relevant part that “[a] witness may not testify to a matter  
 19 unless evidence is introduced sufficient to support a finding that the witness has personal know-  
 20 ledge of the matter.” *See Stuart v. UNUM Life Ins. Co. of Am.*, 217 F.3d 1145, 1154 (9th Cir.  
 21 2000). Mr. Mazzocchi testified that one purpose of the Apache Software Foundation was to pro-  
 22 vide a means for software developers to be sheltered from lawsuits directed at the Apache Foun-  
 23 dation’s projects, Tr. 1711:21-1712:4, and that he corresponded with the Apache Foundation’s  
 24 VP of Legal Affairs regarding legal issues related to use of copyrighted Java APIs in the Harmo-  
 25 ny Project, Tr. 1712:9-1713:16. This testimony was sufficient to provide a foundation for Mr.  
 26 Mazzocchi’s statement that he believed Google’s copying to be illegal, particularly in light of the  
 27 fact that the Court permitted various Google witnesses to testify as to their own subjective beliefs  
 28 on the matter, such as Schwartz testifying that there was nothing Sun could do about copying of

1 Java APIs, Tr. 508:22-509:9, 520:17-521:3.

2 The prejudice Oracle suffered due to the redaction of the Mazzocchi email was com-  
 3 pounded by the fact that Google continuously told the jury that “everybody” thought Google’s  
 4 copying was legal. *See Dominguez v. Stainer*, No. CV 12-8280 AG (FFM), 2014 U.S. Dist.  
 5 LEXIS 62119, at \*55-56 (C.D. Cal. Feb. 12, 2014) (evidentiary error exacerbated by counsel’s  
 6 repeated exploitation of ruling during opening and closings). Specifically, Google told the jury:

- 7 • “[Google] did the right thing. They used the [declaring code] that everybody thought were  
 8 open and free.” Tr. 308:4-5.
- 9 • “[I]t was clear to everybody that the Java API declarations were...open and free. Open and  
 10 free, given away ....” Tr. 1158:3-6.
- 11 • “[E]verybody assumed [method headers] were open and free.” Tr. 1161:15-16.
- 12 • “Sun permitted ... GNU Classpath and Apache Harmony... [to use] the same API declara-  
 13 tions that Google used in Android. So what Google did was nothing out of that mainstream.”  
 14 Tr. 2092:12-16.
- 15 • “[T]hese free API declarations, ... everybody at that time assumed and understood were free  
 16 to use.” Tr. 2092:18-20.
- 17 • “Forever and ever, programmers have believed APIs to be free and open.” Tr. 2188:21-24.
- 18 • “[U]sing open free APIs ... was customary and standard.” Tr. 2189:6-11.

17 Oracle was further prejudiced by the Court precluding Oracle from using the Mazzocchi  
 18 email during its opening statement—one of the most important moments in a jury case. *See, e.g.,*  
 19 *United States v. Aguilar Noriega*, 831 F. Supp. 2d 1180, 1204-1205 (C.D. Cal. 2011) (“In an ex-  
 20 ceptionally complicated case such as this, opening statements assume even greater importance  
 21 than is usually the case, because they enable counsel to articulate their key themes at the critical  
 22 point of ‘first impression.’”); *Sharon T. v. New Directions Inc.*, No. 2:15-cv-04239-SVW-E, 2016  
 23 U.S. Dist. LEXIS 5640, at \*9 (C.D. Cal. Jan. 12, 2016) (“The Court views opening statements in  
 24 a jury case as one of the most important parts of the case.”).

25 Prior to Oracle’s opening statement, Google objected that one of Oracle’s slides contained  
 26 an excerpt of the Mazzocchi email. Tr. 10:25-11:17 (discussing Ex. GG). Google argued that  
 27 Mr. Mazzocchi was not disclosed by name in either party’s Rule 26(a)(1) disclosures.<sup>5</sup> The Court

28 <sup>5</sup> Both parties’ Rule 26 disclosures included former directors of the Apache Software Foundation  
 as potential witnesses. Exs. HH, II.

1 sustained Google's objection at the time and precluded Oracle from using the Mazzocchi email in  
 2 its opening statement, despite recognizing that the email was "a potentially-important document  
 3 in the case." Tr. 12:15-17. Later in the trial, after full briefing on whether Mr. Mazzocchi would  
 4 be permitted to testify, the Court acknowledged that it should not have precluded Oracle from us-  
 5 ing the Mazzocchi email in its opening statement. ECF No. 1875 at 1-2.

6 The Court's ruling deprived Oracle of the opportunity to present one of the most im-  
 7 portant documents in the case during its critical point of first impression with the jury. The  
 8 Court's order further allowed Google to set the stage with its false claim of industry custom.

9 **B. Oracle Should Have Been Permitted To Impeach Mr. Mazzocchi's Testimony**  
 10 **That He Did Not Believe Apache Was Doing Anything Illegal**

11 The Court prevented Oracle from fully impeaching Mr. Mazzocchi's and establishing his  
 12 lack of credibility. First, by refusing to lift the redaction from the Mazzocchi email, the Court  
 13 permitted the witness's demonstrably false testimony to stand unchallenged. During Google's  
 14 examination of Mr. Mazzocchi, Google's counsel asked him a series of leading questions eliciting  
 15 testimony that he did not think that Apache was doing anything illegal:

16 Q. After the email exchange with Mr. Ruby, did you resign as a member from the  
 17 Apache Software Foundation?

18 A. No.

19 Q. And what, if anything, do you conclude from the fact that you did not resign your  
 20 membership after that email?

21 A. ... I would have left slamming the door if I thought that what the foundation was  
 22 doing was causing harm or doing *any illegal things*.

23 Tr. 1727:12-23 (emphasis added). Mr. Mazzocchi's testimony that he did not think Apache was  
 24 "doing any illegal things" by copying the Java APIs is the opposite of what he wrote in his email:  
 25 Apache was "*\*already\* doing illegal things*," TX 5046. It was error to exclude this direct im-  
 26 peachment evidence. *Averilla v. Lopez*, 862 F. Supp. 2d 987, 997 (N.D. Cal. 2012) (error to ex-  
 27 clude "particularized evidence of [witness's] credibility tied closely to the specific facts before  
 28 the jury, not just statements of her general character for truthfulness ... exclusion ... deprived the  
 jury of information critical to making a proper evaluation of [witness's] credibility.").



Moreover, Mr. Mazzocchi's testimony, which suggested to the jury that he would not knowingly participate in an organization that was "doing any illegal things," is doubly false; not only did Mr. Mazzocchi continue at Apache despite his belief that they were "already doing illegal things," Mr. Mazzocchi joined Google as an employee despite his belief that Android was also illegally infringing Oracle's copyrights. Mr. Mazzocchi's subsequent employment at Google, however, was also improperly withheld from the jury. Tr. 1589:4-5 (Court: "don't bring up that he works at Google now"); Tr. 1728:20-24 (Oracle moving to elicit Mazzocchi's Google employment); *id.* 1731:6-8 (denying motion). "Proof of a witness's bias is almost always relevant under Federal Rule 401, and therefore admissible under Federal Rule 402, because the jury, as finder of fact and weigher of credibility, has historically been entitled to assess all evidence which might bear on the accuracy and truth of a witness' testimony." *Lewy v. S. Pacific Transp. Co.*, 799 F.2d 1281, 1298 (9th Cir. 1986) (citation omitted). The fact that Mr. Mazzocchi was a Google employee at the time of his testimony was a material fact bearing on Mr. Mazzocchi's pro-Google bias and his resistance to questioning from Oracle's counsel. This important fact should not have been kept from the jury. Although courts have discretion to exclude bias evidence under Rule 403, that discretion should be exercised in a manner that ensures that the jury has "sufficient information overall to appraise the bias and motives of a witness." *Id.* The jury did not have sufficient information to appraise Mr. Mazzocchi's biases and motives because Oracle was not permitted to establish on cross that Mr. Mazzocchi was a Google employee.

**V. BIFURCATING THE TRIAL PREJUDICED ORACLE AND REQUIRES A NEW, SINGLE PHASE TRIAL ON LIABILITY AND DAMAGES**

Oracle argued repeatedly that the trial should not have been bifurcated. *See, e.g.*, ECF Nos. 1299, 1504, 1539, 1574-4. *First*, Oracle argued it was inefficient and confusing to bifurcate because of the complete overlap of evidence between fair use, damages, and willfulness. ECF Nos. 1504 at 4-7, 1539 at 2-4. *Second*, Oracle argued that bifurcation was unnecessary to protect jury and ran the risk of increasing how long the jury would be required to serve. ECF Nos. 1504 at 5-6, 1539 at 1. *Third*, Oracle argued that bifurcation was not necessary to avoid prejudice to the parties but risked prejudicing Oracle both by separating damages from liability despite the



1 overlap in evidence and by providing the jury a structural incentive for it to render a verdict for  
2 Google to avoid a second round of evidence and deliberations. ECF No. 1504 at 6.

3 Oracle's concerns were borne out at trial. The jury never heard Oracle's damages expert  
4 testify that Java ME licensing revenues maintained an upward trajectory until Android put reve-  
5 nues into free-fall in 2013. ECF 1560-12 (Malackowski Op. Rpt.) at 77, Ex. 12.2. The jury never  
6 heard the expert's detailed explanations of how Google makes money from Android. ECF 1560-  
7 12 (Malackowski Op. Rpt.) at 86-113 (describing Google's Android monetization strategy and  
8 profits); *see also* Ex. KK. And, bifurcation provided a structural incentive for the jury to return a  
9 defense verdict. Oracle is entitled to a new, unbifurcated jury trial.

## 10 **VI. EXCLUSION OF CERTAIN DOCUMENTS ON HEARSAY GROUNDS** 11 **PREJUDICED ORACLE**

### 12 **A. Oracle Was Prejudiced By The Wrongful Exclusion Of Evidence That Sun** 13 **Believed Android Infringed Before the Oracle Acquisition.**

14 One of Google's central themes at trial was that Sun blessed Google's unauthorized use of  
15 the 37 Java API packages, at least until Oracle acquired Sun. In addition to calling witnesses to  
16 rebut this false assertion, Oracle sought to introduce contemporaneous documents showing Sun  
17 believed that Android infringed Oracle's copyrights. One critical document was TX 5295, a re-  
18 sponse to questions posed by the European Union during its inquiry into the proposed acquisition.  
19 The document was jointly prepared by Sun and Oracle in 2009. Critically, one question in the  
20 document called for an explanation of "the conflict between Sun and Google with regard to  
21 Google's Android." *Id.* at 39 (Question 70). Pre-merger, Sun's response read: "*Sun* believes that  
22 the Dalvic [sic] virtual machine plus class libraries, which together constitute the Android  
runtime environment, are an *unauthorized derivative work of Java SE.*" *Id.* (emphasis added).

23 Oracle's main EU submission was admitted into evidence and used by Google at trial. TX  
24 2237; Tr. 1432:16-1438:1. But when Oracle attempted to introduce answers to follow up ques-  
25 tions from the EU (TX 5295), the Court excluded that document as hearsay. Although Oracle's  
26 CEO Safra Catz, who had led the acquisition and integration of the companies, testified under  
27 oath that Sun supplied this answer, the Court concluded that the document was hearsay because it  
28 was *filed* by Oracle. Tr. 1302:8-14, 1313:17-25. Counsel for Oracle then represented that drafts

1 of this document also demonstrate that Sun supplied this answer. Tr. 1314:1-3. In response, the  
 2 Court instructed that Oracle should introduce the draft from Sun, which the Court said would be  
 3 admissible for the limited purpose of showing Sun’s state of mind—*i.e.*, that Sun, *before* the ac-  
 4 quisition, believed Android was infringing, Tr. 1314:4-9.

5 The next day, when Oracle made a proffer—as the Court invited—involving these drafts  
 6 to provide the Court additional evidence that Sun made the statement in question, the Court con-  
 7 cluded that TX 5295 still could not come in because that statement was “self-serving,” Tr.  
 8 1339:3-4, and because the drafts of TX 5295 had earlier been withheld. Tr. 1341:18-1342:11.  
 9 The Court held to this ruling even when Oracle’s counsel clarified that Oracle did not seek to in-  
 10 troduce these drafts; rather, all Oracle sought to introduce was Ms. Catz’s testimony, based on her  
 11 own knowledge, that Sun, not Oracle made, the statement. Tr. 1338:10-20.

12 Hearsay is admissible when it is “[a] statement of the declarant’s then-existing state of  
 13 mind.” Fed. R. Evid. 803(3). “The Ninth Circuit has identified three factors bearing on the  
 14 ‘foundational inquiry on admissibility under Rule 803(3): contemporaneousness, chance for re-  
 15 flection, and relevance.’” *United States v. Paiz*, No. CR 06-00710 WHA, 2007 WL 2143015, at  
 16 \*6 (N.D. Cal. July 24, 2007) (quoting *United States v. Miller*, 874 F.2d 1255, 1264 (9th Cir.  
 17 1989)). In *Wagner v. County of Maricopa*, 747 F.3d 1048, 1052 (9th Cir. 2013), the Ninth Circuit  
 18 reversed the exclusion of state-of-mind hearsay testimony. A witness sought to offer the details  
 19 of a conversation with her brother about being sexually assaulted while in jail. *Id.* This testimo-  
 20 ny was offered not to prove the incident occurred, but to prove the brother’s state of mind. *Id.*  
 21 The court held the three requirements of Rule 803(3) were met, despite the lapse of significant  
 22 time between the jail incident and the conversation, because the testimony was offered to show  
 23 the brother’s state of mind *at the time of the conversation*. *Id.* at 1053.

24 Similarly, TX 5295 was offered to prove Sun’s state of mind *at the time Sun drafted and*  
 25 *authorized the filing of its response to Question 70*. The Court recognized this fact, stating that  
 26 this document “would be admissible, I think, for the same limitation,” Tr. 1314:8-9, *i.e.*, “to show  
 27 that this communication was made by Sun *before the acquisition*” in order “to meet [Google’s]  
 28 suggestion” that Oracle “cooked up” this lawsuit, Tr. 1309:1-17 (emphasis added). As TX 5295

1 was drafted and filed before the acquisition and that it reflects that “*Sun believes* that ... the An-  
 2 droid runtime environment[] [is] an unauthorized derivative work of Java SE,” the document  
 3 clearly speaks to Sun’s state of mind at that time before the acquisition. TX 5295 at 39.

4 The only issue, the Court explained, was whether Sun was the declarant, Tr. 1314:8-9.  
 5 Oracle presented ample evidence that Sun, not Oracle, was the declarant of the offered statement,  
 6 and thus it was error to exclude the document. *See Wagner*, 747 F.3d at 1052 (citing Fed. R.  
 7 Evid. 801(b) (“The ‘declarant’ is the person who made the out-of-court statement.”). First, the  
 8 statement itself indicates that Sun, not Oracle was the declarant. TX 5295 at 39 (“*Sun believes*  
 9 ....”). Because the document was being offered for the narrow purpose of demonstrating Sun’s  
 10 state of mind at the time, the fact that the document was filed by Oracle is irrelevant when Sun  
 11 was the declarant of the statement being offered. *See Wagner*, 747 F.3d at 1052 (holding that a  
 12 witness’s testimony, which recited the *declarant*’s words, was admissible under 803(3)). Second,  
 13 Ms. Catz testified based on her own percipient knowledge that Sun, not Oracle, was the declarant.  
 14 Tr. 1313:17-23. Finally, Oracle’s counsel proffered three drafts of TX 5295 as further proof, con-  
 15 sistent with counsel’s representation to the Court, that Sun was the original declarant. Any fur-  
 16 ther doubt as to the origin of the statement, or its purported self-serving nature, goes to the weight  
 17 of both the statement and to Ms. Catz’s testimony about it, not to admissibility. Google was free  
 18 to aggressively examine Ms. Catz about her testimony and the document.<sup>6</sup>

19 The exclusion of TX 5295 was prejudicial to Oracle’s case. Google’s primary theme was  
 20 that Google’s use was fair because Sun *always* believed the 37 Java API packages were free and  
 21 open. *See, e.g.*, Tr. 2092:5-9 (Google Closing) (“And in addition to that, the Java API  
 22 declarations that are at issue in this lawsuit have always been treated by Sun as open and free and  
 23 given away, along with the language, making those Java API declarations available to every-  
 24 body.”); Tr. 2093:15-16 (“[B]ut the evidence was not only Mr. Schwartz, but everybody else at  
 25 Sun supported Android.”); Tr. 2094:12-15 (“Because the evidence you’ve heard, which I’m going  
 26 to review in detail, establishes that not only was Google’s use of these open API declarations a

27 <sup>6</sup> The Court determined that the *drafts* of TX 5295 were privileged and were late produced.  
 28 Whether the drafts were privileged, however, was irrelevant to whether TX 5295 was admissible.  
 TX 5295 is an unprivileged document, it states that Sun was the declarant, and a witness with per-  
 sonal knowledge corroborated this fact on the stand subject to cross examination.

1 fair use, but it was consistent with Sun’s policy. It was applauded by Sun executives.”). TX  
 2 5295 was a contemporaneous document that refutes Google’s theme, showing unambiguously  
 3 that Sun believed in 2009, before Oracle’s acquisition, that Google’s use of the 37 Java API  
 4 packages was *not* fair, but was an unauthorized taking. TX 5295 was one of the few palpable  
 5 pieces of evidence the jury could examine on this issue during deliberations. Worse still, with its  
 6 exclusion, the jury was left with the misimpression that Oracle “cooked up” this lawsuit after pur-  
 7 chasing Sun. Accordingly, Oracle is entitled to a new trial. *See Wagner*, 747 F.3d at 1053-54.

8 **B. The Court Incorrectly Excluded Damning Evidence of Market Harm Solely**  
 9 **Because that Evidence Was in PowerPoint Format**

10 Oracle sought to introduce three PowerPoint documents prepared and used in the regular  
 11 course of business summarizing financial data. One document was a budget presentation contain-  
 12 ing summaries of regularly prepared Oracle budget data, including future projections. TX 5961.  
 13 The other documents, created by Neal Civjan, Oracle’s then-Vice President of Worldwide Sales,  
 14 contain summaries of sales and licensing data recorded and maintained in the regular course of  
 15 business. TX 6431; TX 6470. The Court excluded all three documents as hearsay.

16 Oracle CEO Safra Catz testified that these budget documents are used by Oracle execu-  
 17 tives in annual budget reviews regularly conducted at Oracle “to educate [them] on what is going  
 18 on in the business” and that such documents are regularly presented in the format of TX 5961 for  
 19 approval by Oracle’s Executive Management Team and Board of Directors. Tr. 1356:10-21,  
 20 1357:1-12. Despite this foundation, the Court concluded: “There are too many slide shows in  
 21 that document. If it was just a financial statement, I would allow it, but there are too many slide  
 22 shows in that document to qualify it as a business record.” Tr. 1357:20-23. Acknowledging the  
 23 Court’s concern, Oracle attempted to admit only page 21 of the exhibit, a spreadsheet of revenue  
 24 and expenses for the first two quarters of fiscal year 2011 for Java embedded and forecasts for the  
 25 third quarter. Tr. 1357:24-25. That page contained primarily numbers, with prose only to identi-  
 26 fy and label the numbers. The Court excluded that page, explaining: “That’s a speech. It’s not a  
 27 business record. That’s a speech.” Tr. 1358:4-6.

28 The Court did not even permit Mr. Civjan to testify to the business record foundation of

TX 6431 and TX 6470 before concluding they were inadmissible hearsay. Google preemptively challenged the admissibility of these documents outside the presence of the jury as inflammatory hearsay, and the Court asked Oracle: “If it’s an in-house [Oracle] document, how can you possibly -- that’s just self-serving hearsay? How can you get that into evidence?” Tr. 1497:6-8. Oracle explained that Mr. Civjan would testify that the document was prepared in the regular course, as was Oracle’s custom, not for litigation. Tr. 1497:15-21. Unconvinced, the Court stated: “I don’t care so much about the inflammatory part, but this [is] an internal self-serving – it is not a business record. It’s just not. It’s a presentation made in-house ....” Tr. 1498:21-25. Oracle responded that even though “the document is a PowerPoint, ... this is the regular type of document that this witness prepares with respect to his business duties in the company. This records information. He’s got a responsibility to do so accurately, and it’s reported and decisions are made based on the information.” Tr. 1499:14-19. The Court nevertheless excluded the documents as “self-serving,” “internal propaganda,” “not a business record.” Tr. 1499:20-1500:2.

Rule 803(6) provides that records of regularly conducted business activity are admissible as an exception to hearsay if the document is:

[a] ... report, record, or data compilation, in any form, of acts, events, condition, opinions, or diagnoses, made at or near the time by, or from information transmitted by, a person with knowledge, if kept in the course of a regularly conducted business activity, and if it was the regular practice of that business activity to make the ... report, record or data compilation, all as shown by the testimony of the custodian or other qualified witness ... unless the source of information or the method or circumstances of preparation indicate lack of trustworthiness.

*U-Haul Int’l, Inc. v. Lumbermens Mut. Cas. Co.*, 576 F.3d 1040, 1043 (9th Cir. 2009). In *U-Haul*, the Court upheld the admission of exhibits that contained summaries of financial data. *Id.* at 1045. The defendant contended that, because of their format as computer-created summaries, these exhibits were not business records, and were prepared solely for litigation. *Id.* at 1044. The court disagreed, concluding that the exhibits “fit squarely within the business records exception” because, among other things, the underlying data was kept in the regular course of business, and preparation of the summaries themselves was part of the company’s regular business practice. *Id.*

In the instant case, the three PowerPoint documents the Court excluded were similar to the summaries of underlying data at issue in *U-Haul*. As Ms. Catz testified, and as Mr. Civjan would

1 have testified, a person with knowledge made or transmitted each document's underlying data at  
2 or near the time of the incident recorded, and Oracle made and kept the summaries themselves in  
3 the course of regularly conducted business activity. Civjan Decl. ¶¶ 3-10; *supra* at 23. There are  
4 also additional indicia of reliability present, as it is Oracle's regular practice to track and convey  
5 information in this format and Oracle executives prepared and relied upon the information sup-  
6 plied in these presentations in conducting their business. The fact that Oracle's regular practice is  
7 to summarize such information in a particular computer program—one that facilitates visual in-  
8 spection and easy communication—has no bearing whatsoever on the reliability of the infor-  
9 mation reflected in these exhibits. *U-Haul*, 576 F.3d at 1043 (format is "immaterial"). TX 5961  
10 illustrates the point: The page that Oracle sought to introduce was nothing more than regularly-  
11 tracked financial data pasted onto a PowerPoint slide. The ".ppt" file extension cannot be dis-  
12 positive.

13 The exclusion of these three exhibits greatly prejudiced Oracle. They bore directly on the  
14 most important fair use factor (actual and potential market harm) by showing the enormous nega-  
15 tive financial impact Android had on Oracle's revenues in multiple markets. TX 6470, for exam-  
16 ple, contains summaries of regularly maintained sales information showing that four of Oracle's  
17 primary mobile phone clients—[REDACTED]—were switching to Android.  
18 TX 6470 at 14. It could not have stated the market harm Android caused more simply: "Android  
19 Impact = Revenue Decline." *Id.* These exhibits were the primary contemporaneous and tangible  
20 evidence to corroborate Oracle's assertion that Android was running over Java in multiple mar-  
21 kets. That is powerful evidence, and the jury would have had the documents with them to delib-  
22 erate. Without them, the story Oracle was narrating to the jury was missing critical evidence.

23 The Court erred in excluding TX 5961, TX 6431, and TX 6470 to Oracle's prejudice. A  
24 new trial with the admission of those documents is warranted.

### 25 CONCLUSION

26 The Court should grant Oracle a new trial and grant Oracle additional discovery regarding  
27 Android and Android components running on laptops, desktops, and servers.  
28

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Respectfully submitted,

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